# The Carpet Cleaning College



## Carpet Cleaning Success For Newbies

www.carpetcleaningcollege.org

### Your New Business Launch in 30 Days Exercise 1

The first exercise on your way to super success is simple: DREAM.

Close your eyes. Visualize what it is you want for your life. See what your ideal business looks like in your dreams. What sort of income do you want? What sort of life do you want to lead? Where do you want to go on holiday? What sort of house do you want to live in?

You must visualize where you want to go, or you will never get there. It is impossible. You cannot and will not just drift into wealth. Every successful person in the history of mankind has started their journey with a dream. It's takes <u>determined</u> actions to succeed, and it takes <u>direction</u>, not sloppy course plotting. Sure, you will certainly need to meander slightly around obstacles, but your goals should never be out of sight.

Whether you want to be a more successful and more profitable one man band, or you want mega success, your journey starts here. It has been proven time and again that if you write down your goals and look at them often, you will get where you want to go far faster than you ever thought possible.

In fact, you are 4 times more likely to succeed if you have written down your goals because the very act of writing down where you want to go in your business crystallizes in your mind what it is you really want, and every time you look at those goals your subconscious mind will help you work out how to get there. So write them down ... do it now!

So, on the following page, write down your overall dreams, targets and goals and stick it on your wall ... do it now! Next, write down your 5 year goals which should look like it is heading towards your *overall* goals. Next, write your 1 year goal which will look like a tighter, more focused vision of your 5 year goals.

### WRITE DOWN YOUR GOALS ON THE NEXT PAGE - STICK THEM ON YOUR OFFICE WALL.

Look at it often. *Truly believe* you can get there.

Because you really can do it!

#### **Your Goals**

My <b>overall</b> goals, dreams and targets are:
My 5 Year Goal Is:
Try 5 Teal Coal IST
By This Time Next Year I Want: